



Ukraine: Be a Part of Ukraine's Major Oil & Gas Show (November 4-6, 2008, Kiev)

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Summary

The U.S. Commercial Service (CS) in Kiev, Ukraine, is pleased to announce to American companies the opportunity to promote themselves at Ukraine's major oil & gas exhibition by sending their catalogs for exhibit and promotion. Oil & Gas 2008.

(<http://www.acco.ua/nafta/eng/index.html>) will be held at the International Exhibition Center in Kiev, Ukraine on November 4-6, 2008. The cost of company promotion in the U.S. Product Literature Center is USD 400. U.S. companies interested in participating in the Product Literature Center, please contact CS Kiev, contact info below.

Background on Oil & Gas Show

The international exhibition Oil & Gas is a prestigious annual trade event covering oil and gas production, processing, storage, transportation and distribution, energy metering and saving, instrumentation and controls, and environmental safety in the oil & gas industry. This exhibition is organized by the Ukrainian company, ACCO International, and is co-sponsored by the Ministry of Fuel and Energy of Ukraine, and by Naftogaz Ukrainy National Joint-Stock Company.

The show promotes the latest technology and equipment for:

- Oil and Gas Field Exploration, Modern Technologies
- New Technologies of Drilling
- Oil and Gas Offshore and Onshore Exploitation
- Natural Gas and Condensate Processing
- Natural Gas Transmission and Crude Oil Transportation
- Underground Gas Storage
- Natural Gas Distribution
- Energy Metering And Saving
- Diagnostics, Risk Management and Reliability Control in the Oil and Gas Industry
- Automation and Control Systems, Hardware And Software
- Oil Refining
- Environmental Solutions

The effectiveness and actuality of "**OIL & GAS**" Forum is confirmed by annual growth of the number of exhibitors. In 2007, the number of participants amounted to 339 companies coming from Austria, Azerbaijan, Czech Republic, Denmark, Finland, France, Germany, Great Britain, Hungary, Indonesia, Italy, Japan, Lithuania, The Netherlands, Poland, Romania, Russia, Sweden, Switzerland, Turkey, The USA and Ukraine. The number of visitors was 11,057 professionals.

Such world-known companies, as **E. ON Ruhrgas, Gaz de France, Emerson Process Management, Honeywell, Kanex Krohne, Siemens, Schlumberger, Shell, Rosen Europe, LUKOIL-UKRAINE, THK-BP Ukraine, Inogate, Polish Oil & Gas Company, NJSC "Naftogaz of Ukraine"** with the official exposition of its subsidiary companies, and many others have been participating for many years.

The Forum is annually visited by the representatives of world-known oil, gas and energy companies, leaders of Trade Ministries and Departments, representatives of Embassies in Ukraine and plenipotentiary state persons. Last year twelve U.S. companies participated directly, through their distributors or catalogs, including:

- **Bristol Babcock** (instrument and control systems for the oil & gas industry);
- **CAMERON** (represented by Ukrneftehimresurs LTD; drilling systems, surface systems, subsea systems, flow control);
- **Compressors Controls Corporation** (turbomachinery control);
- **Continuous Control Solutions Inc.** (automation and control systems for compressors and turbines);
- **Emerson Process Management/Fisher-Rosemount** (process control equipment, gas pressure reducing stations and accessories);
- **Honeywell** (industrial automation, process control equipment);
- **KIM Hotstart Manufacturing Company** (diesel engine block heaters)
- **Kortis** (develops Control Panel, Vibration Protection and Monitoring system for Power Industry)
- **M-I SWACO** (provides engineering services in the development of the systems of drilling mud, drill-in fluids and waste disposal equipment);
- **SINDEC** (engineering and supply of temperature, signal calibrators, test benches, moisture-in-gas and flue gas analyzers equipment);
- **Sioux Steam Cleaner Corporation** (fuel fired and all electric steam cleaner and water heater models);
- **Weatherford/Oil Country** (represented by STS Supplies and Services Ltd.; power tongs, spiders, elevators).

U.S. Product Literature Center at the Show

CS Kiev will staff a booth at the Show. The booth will house an exhibit for catalogs and promotional information of U.S. firms and/or industry associations. For a fee of USD 400, any U.S. company not represented in Ukraine, may display and distribute their catalogs at the show. The USD 400 fee for participation in the CS Kiev Product Literature Center (PLC) at the Show will include:

- Inclusion in the U.S. Product Literature pre-show promotional campaign to invite representatives of Ukrainian oil & gas companies, traders and professionals to learn about participating U.S. company products and objectives in the Ukrainian market;
- Company literature exposure during the trade show and a listing of potential trade partners provided to each PLC participant for follow-up;
- One-year company marketing (in English & Ukrainian languages) at the American Embassy Commercial Service Web Page for Ukrainian customers www.buyUSA.gov/ukraine/uk ;
- One-year product literature reference exposure at the U.S. Commercial Service Kiev Business Commercial Library frequently visited by Ukrainian businesspeople and professionals;
- After-show mail-outs of a short profile and contact information of participating American companies (prepared in the local language) to 26 regional Chambers of Commerce with a request to publish it in their bulletins under the title "American Companies Looking for Ukrainian Business Partners" and requesting from the chambers contact information on Ukrainian oil and gas equipment distributors who might be interested in American products.

American companies interested in participating in the U.S. Product Literature Center, should register and pay for participation no later than October 10 with Myroslava Myrtsalo,

CS Kiev Commercial Specialist, e-mail: Myroslava.Myrtsalo@mail.doc.gov; tel: (380-44) 490-4064; fax: (380-44) 490-4046; The U.S. Commercial Service, American Embassy Kiev, Ukraine.

Once registered and paid, no later than October 10 U.S. companies and/or U.S. trade and industry associations should:

- (1) provide by e-mail to Myroslava Myrtsalo a one-page company profile and a color company logo in 300dpi quality, in EPS, PhotoShop or Adobe Illustrator format;
- (2) mail to the CS office in Kiev company catalogs and promotional materials. Materials could be sent by courier mail or by regular U.S. mail. For regular mail, please use mailing instructions given below.

Instructions for Sending Catalogs to CS Kiev by First-Class Mail

Materials sent should not exceed 20 brochures (maximum 50 pages each). The maximum size limit is 17 X 18 X 32 inches. The box should not weigh more than 40 lbs, and should be addressed to:

Richard Steffens
5850 Kiev Place
Dulles, VA 20189-5850

Please mail materials by first-class mail or courier and provide Myroslava Myrtsalo by e-mail (Myroslava.Myrtsalo@mail.doc.gov) with shipment date. Please note it takes one month to deliver regular mail to CS Kiev.

CS Kiev Contact Information

For additional information on the market potential for your product in this industry sector, please contact your nearest U.S. Commercial Service Export Assistance Center, with a copy to: CS Kiev Senior Commercial Officer; and Myroslava Myrtsalo, CS Kiev Commercial Specialist, e-mail: Myroslava.Myrtsalo@mail.doc.gov ; address: the Commercial Service, U.S. Embassy Kiev, 4 Glybochytska Street, Artyom Business Center, 4th Floor, Kiev 04050, Ukraine; tel.: (380-44) 490-4018; fax: (380-44) 490-4046.

Contacts of organizers of the International Forum Fuel and Energy Complex of Ukraine

For additional information on the trade show and conference, and terms of exhibiting in the International Forum Fuel and Energy Complex of Ukraine please contact:

Mr. Olga Kulinich, The Head of the projects "Oil & Gas", "Chemindexpo", "Power & Energy"

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40-B Prospekt Peremohy, 03680 Kiev, Ukraine
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Email: olga@acco.kiev.ua, acco@acco.kiev.ua

Website of Oil & Gas Show: <http://www.acco.ua/nafta/eng/index.html>

For More Information

The U.S. Commercial Service in [Insert CS Office (CITY/COUNTRY)] can be contacted via e-mail at: [Insert AUTHOR'S [Email Address](#)]; Phone: [Insert Office Phone Number]; Fax: [Insert Office Fax Number] or visit our website: <http://www.buyusa.gov/ukraine/uk/>

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